KEYNOTE SPEAKER · BUSINESS COACH · AUTHOR

Dr. Joseph Drolshagen

IFGT
COACHING/CONSULTING

Break revenue ceilings and accelerate growth by removing the hidden patterns that cap performance in leaders, sales teams, and business owners.

Revenue Growth | Mindset & the SMT Method™ | Leadership

ABOUT JOSEPH

Dr. Joseph Drolshagen is the founder of IFGT Coaching & Consulting and creator of the SMT Method™. After a 28+ year corporate career that took him to Vice President of Sales, he now helps business owners, sales teams, and leaders find and remove the internal constraints that stall revenue. He has been named one of the top business coaches in America for five consecutive years and is the author of *Reprogramming Your Subconscious Mind: The SMT Method for Rapid Growth*. His talks blend storytelling, humor, and practical strategies.

SIGNATURE KEYNOTES

Rewired for Growth

FOR BUSINESS & AGENCY OWNERS · THE SMT METHOD™

Why more effort stops producing more results, and how to remove the internal constraint that caps revenue.

- Spot the hidden patterns behind a revenue ceiling
- Apply the SMT Method™ to decisions and daily habits
- Leave with a 30-day plan to put growth back in motion

The Subconscious Side of Leadership

FOR LEADERS & TEAMS · 55 MINUTES

How leaders' default patterns shape every decision, meeting, and team result, often without their noticing.

- Recognize your default leadership patterns
- Three tools for clearer decisions, stronger teams, and steady growth

Your Reality Isn't Real

FOR ANY AUDIENCE · MINDSET & PERCEPTION

How perceptions shape what we notice and the opportunities we see, and how shifting them changes results.

- Why affirmations fall flat when the subconscious isn't aligned
- Interrupt negative thought patterns and build a vision your mind can follow

WHAT CLIENTS & AUDIENCES SAY

> *My revenue skyrocketed from $7.5 million to over $22 million, and for the first time, I had the freedom to take five weeks of vacation in a single year!*
>
> **Regina Bolt**

> *He blends humor with deep insights, leaving you both inspired and ready to take action. His ability to captivate an audience while delivering powerful lessons is incredible!*
>
> **Susan Walsh**

PROOF POINTS

5 Years
Named a top business coach in America by The NYC Journal, Disruptors Magazine & The Enterprise World

$7.5M → $22M
Client revenue growth with the SMT Method™

28+ Years
Corporate career, rising to VP of Sales

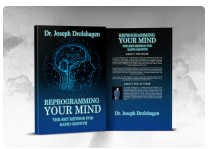
PAST STAGES

- Dream Builder LIVE with Mary Morrissey, Los Angeles
- Unity Worldwide Convention, Kansas City
- Men's Convention, Charlotte, NC
- Wealth Mindset Mastermind
- E-Mixer Entrepreneurs Group

PODCASTS & RADIO

Expert In You · Voice Power · Multiverse Leadership Podcast · The Unstuck Movement · Confidence Mastery Podcast · Secrets of the High-Demand Coach · 1380am WPHM radio

THE BOOK



Reprogramming Your Subconscious Mind
The SMT Method for Rapid Growth
Available on Amazon

Bring Dr. Joseph to your next event.

KEYNOTE · WORKSHOP · RETREAT

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